Consolidated Financial Results(Japanese Accounting Standards) for the Fiscal Year 2015

Company name: UNITED, Inc.

Stock exchange listing: Tokyo Stock Exchange

Stock code: 2497

URL: http://united.jp/

Representative: Tomonori Hayakawa, CEO

Contact: Ryohei Yamazaki, Corporate Officer, Corporate Administration Division

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Scheduled date of the Annual General Meeting of Shareholders:

Scheduled date for filing of securities report:

June 24, 2016

June 27, 2016

Scheduled date of commencement of dividend payment:

June 27, 2016

Supplementary documents for financial results: YES

Financial results briefing: YES (For securities analysts and institutional investors)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for Fiscal Year 2015 (April 1, 2015 - March 31, 2016)

(1) Consolidated Results of Operations (Accounting Total)

(Percentages show year-on-year changes)

	No.	-1	0		01		Profit attrib	outable to
	Net sa	aies	Operating income		Ordinary income		owners of parent	
	Mil.¥	%	Mil.¥	%	Mil.¥	%	Mil.¥	%
Fiscal Year 2015	11,131	33.6	1,509	306.9	1,663	165.5	1,579	186.3
Fiscal Year 2014	8,330	35.3	370	167.1	626	307.5	551	444.2

(Note)Comprehensive income:

March 31, 2016: 2,147 million yen (222.0 %)

March 31, 2015: 666 million yen (439.3 %)

	Net income per share	Diluted net income per share	Return on equity	Return on assets	Operating income margin
-	Yen	Yen	%	%	%
Fiscal Year 2015	67.58	67.54	18.4	15.5	13.6
Fiscal Year 2014	23.43	23.31	7.2	7.0	4.5

(Reference) Equity in earnings(losses) of affiliates:

March 31, 2016: 162 million yen March 31, 2015: 253 million yen

(2) Consolidated Financial Position

(2) Consolidated Financial Fosition									
	Total assets	Net assets	Equity ratio	Equity per share					
	Mil.¥	Mil.¥	%	Yen					
Fiscal Year 2015 (As of March 31,2016)	11,701	9,036	76.9	391.09					
Fiscal Year 2014 (As of March 31,2015)	9,798	8,160	83.1	345.40					

(Reference) Capital: March 31, 2016: 8,997 million yen

March 31, 2015: 8,147 million yen

(3) Consolidated Cash Flows

	Cash flow from operating activities	Cash flow from investing activities	Cash flow from financing activities	Cash and cash equivalents at end of period
	Mil.¥	Mil.¥	Mil.¥	Mil.¥
Fiscal Year 2015	825	369	(1,477)	2,191
Fiscal Year 2014	512	(932)	364	2,478

2.Dividend Per Share

Z.Dividend Fer Share								
Record date	End of 1st	End of 2nd	End of 3rd	End of	Annual	Total amount of	Dividend payout	Dividends to net assets
	quarter	quarter	quarter	period	dividend	dividends	ratio	ratio
	Yen	Yen	Yen	Yen	Yen	Yen	%	%
Fiscal Year 2014	_	1.00	_	4.00	5.00	117	21.4	1.5
Fiscal Year 2015	—	9.00	—	5.00	14.00	324	20.7	3.9
Fiscal Year 2016								
(forecast)	_	_	_	_	_		_	

*Notes

(1) Changes of important subsidiaries during the period

(Changes of specific subsidiaries in accordance with changes in the scope of consolidation):None

(2) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standard:

(ii) Changes in accounting policies other than (i):

Yes None

(iii) Changes in accounting estimates:

None

(iv) Restatement:

None

(3) Number of shares outstanding (Common stock):

(i) Number of shares outstanding at the end of the period (including treasury stock)

As of March 31, 2016: 23,669,511 shares

As of March 31, 2015: 23.595.136 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2016: 663,311 shares As of March 31, 2015: 7,311 shares

(iii) Average number of shares during the term

As of March 31, 2016: 23,656,065 shares As of March 31, 2015: 23,540,160 shares

(Reference)

Non-consolidated Financial Results for Fiscal Year 2015 (April 1, 2015 - March 31, 2016)

(1) Non-consolidated Results of Operations (Accounting Total)

(1) Non consolidated results of operations (recounting rotal)									
	Net sales		Operating income		Ordinary income		Net income		
	Mil.¥	%	Mil.¥	%	Mil.¥	%	Mil.¥	%	
Fiscal Year 2015	8,969	24.0	1,526	131.2	1,520	128.9	1,200	96.9	
Fiscal Year 2014	7,232	48.1	660	471.0	664	488.7	609	600.5	

	Net income per share	Diluted net income per share	
	Yen	Yen	
Fiscal Year 2015	51.37	51.34	
Fiscal Year 2014	25.90	25.76	

(2) Consolidated Financial Position

(2) Sonsolidated Financial Fosition								
	Total assets	Net assets	Equity ratio	Equity per share				
	Mil.¥	Mil.¥	%	Yen				
Fiscal Year 2015 (As of March 31,2016)	10,716	8,703	81.2	378.11				
Fiscal Year 2014 (As of March 31,2015)	9,512	8,157	85.6	345.31				

(Reference) Capital: March 31, 2016: 8,698 million ven

March 31, 2015: 8,145 million yen

- The audit procedures for reviewing financial statements pursuant to the Financial Instruments and Exchange Act are in progress at the time of disclosure of the financial results.
- *Explanations and other special notes concerning the appropriate use of business performance forecasts
- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable, and the Company makes no representations as to their achievability. Actual results may differ materially from the forecast depending on a range of factors.
- We will hold a results briefing for institutional investors and analysts on May 11, 2016. For material that are distributed in this briefing, it will be posted on our website.

^{*}Regarding the status of audit procedure implementation

		(Unit:Thousands of Yen)
Items of an account	FY2014 (As of March 31,2015)	FY2015 (As of March 31,2016)
	Amount	Amount
Assets		
Current assets	5 070 070	4 004 004
Cash and deposits	5,878,970	4,991,691
Notes and accounts receivable - trade	1,452,054	2,080,222 3,064,867
Operational investment securities Inventories	1,718,220 45,212	50,639
Deferred tax assets	148	11,113
Other	115,174	435,528
Allowance for doubtful accounts	(6,686)	(6,426)
Total current assets	9,203,094	10,627,636
Non-current assets	0,200,001	10,021,000
Property, plant and equipment		
Buildings and structures	88,725	170,537
Tools, furniture and fixtures	159,899	186,300
Accumulated depreciation	(172,370)	(201,546)
Total property, plant and equipment	76,253	155,291
Intangible assets		
Goodwill	5,428	451,063
Software	109,935	170,840
Other	1,025	1,025
Total intangible assets	116,389	622,928
Investments and other assets		
Investment securities	70,302	57,384
Shares of subsidiaries and associates	163,944	00.400
Deferred tax assets	26,871	68,186
Lease and guarantee deposits Other	141,865	148,344 37,687
Allowance for doubtful accounts	15,784	
Total investments and other assets	(15,684) 403,084	(15,684) 295,917
Total non-current assets	595,727	1,074,138
Total assets	9,798,822	11,701,775
Liabilities	0,100,022	11,701,770
Current liabilities		
Accounts payable - trade	1,109,457	1,600,089
Short-term loans payable	100,000	100,000
Current portion of long-term loans payable	-	4,200
Accounts payable - other	75,412	135,265
Income taxes payable	99,821	366,617
Deferred tax liabilities	13,745	282,616
Provision for point card certificates	36,748	54,805
Other	203,314	103,079
Total current liabilities	1,638,500	2,646,673
Non-current liabilities		45.050
Long-term loans payable]	15,050
Deferred tax liabilities Total non-current liabilities	-	3,456 18,506
Total liabilities Total liabilities	1,638,500	2,665,180
Net assets	1,030,300	2,000,100
Shareholders' equity		
Capital stock	2,907,584	2,921,871
Capital surplus	3,024,300	3,035,187
Retained earnings	1,986,456	3,185,245
Treasury shares	(2,818)	(944,478)
Total shareholders' equity	7,915,523	8,197,824
Accumulated other comprehensive income		·
Valuation difference on available-for-sale securities	192,500	762,840
Foreign currency translation adjustment	39,243	36,826
Total accumulated other comprehensive income	231,743	799,666
Subscription rights to shares	12,658	4,712
Non-controlling interests	395	34,392
Total net assets	8,160,321	9,036,595
Total liabilities and net assets	9,798,822	11,701,775

(2)UNITED Consolidated Statements of Income

Loss attributable to non-controlling interests

Profit attributable to owners of parent

(Unit:Thousands of Yen) FY2014 FY2015 (April 1,2014 (April 1,2015 Items of an account to March 31,2015) to March 31,2016) Amount Amount 8,330,778 Net sales 11,131,650 Cost of sales 6,216,937 7,605,707 Gross profit 2,113,840 3,525,942 Selling, general and administrative expenses 1,742,843 2,016,281 Operating income 370,996 1,509,661 Non-operating income Interest and dividend income 5,703 3,206 Share of profit of entities accounted for using equity method 253,567 162,417 <u>6,</u>367 Other 3,744 Total non-operating income 263,141 171,865 Non-operating expenses Interest expenses 1,468 1,477 Foreign exchange losses 7,245 Share issuance costs 1,353 Commission fee 3,993 4,774 Other 5,575 7,596 Total non-operating expenses 18,292 626,541 1,663,234 Ordinary income Extraordinary income Gain on sales of investment securities 380.275 Gain on sales of shares of subsidiaries and associates 19,049 360,244 Gain on reversal of subscription rights to shares 292 1,745 Gain on change in equity 947 Total extraordinary income 399,616 362,937 Extraordinary losses Loss on retirement of non-current assets 20,872 Loss on sales of investment securities 413,636 Loss on valuation of investment securities 42,941 Amortization of goodwill 44,362 Loss on liquidation of subsidiaries and associates 19,882 37,997 Other 6,483 5,957 478,991 Total extraordinary losses 113,143 Income before income taxes 547,167 1,913,027 Income taxes - current 103,627 383,981 (103,762) (30,837) Income taxes - deferred Total income taxes (135) 353,144 547,303 Profit 1,559,883

(4,344)

551,647

(19,527)

1,579,410

(3)UNITED Consolidated Statements of Comprehensive Income

		(Unit: I nousands of Yen)
Items of an account	FY2014 (April 1,2014 to March 31,2015)	FY2015 (April 1,2015 to March 31,2016)
	Amount	Amount
Profit Other comprehensive income	547,303	1,559,883
Valuation difference on available-for-sale securities	84,282	565,613
Foreign currency translation adjustment	38,107	(2,417)
Share of other comprehensive income of entities accounted for using equity method	(2,719)	4,723
Total other comprehensive income	119,670	567,920
Comprehensive income	666,973	2,127,803
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	671,287	2,147,333
Comprehensive income attributable to non-controlling interests	(4,313)	(19,530)

		Shareholders' equity							
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity				
Balance at the beginning of current period	2,696,846	2,813,562	1,517,697	(2,310)	7,025,796				
Changes of items during period									
Issuance of new shares	210,737	210,737			421,475				
Dividends of surplus			(46,930)		(46,930)				
Change of scope of equity method			(35,957)		(35,957)				
Profit attributable to owners of parent			551,647		551,647				
Purchase of treasury shares				(507)	(507)				
Net changes of items other than shareholders' equity									
Total changes of items during period	210,737	210,737	468,759	(507)	889,727				
Balance at the end of current period	2,907,584	3,024,300	1,986,456	(2,818)	7,915,523				

	Accumu	lated other comprehensive	e income			
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Subscription rights to shares	Non-controlling interests	Total net assets
Balance at the beginning of current period	110,968	1,135	112,104	21,687	342	7,159,930
Changes of items during period						
Issuance of new shares						421,475
Dividends of surplus						(46,930)
Change of scope of equity method						(35,957)
Profit attributable to owners of parent						551,647
Purchase of treasury shares						(507)
Net changes of items other than shareholders' equity	81,531	38,107	119,639	(9,028)	52	110,663
Total changes of items during period	81,531	38,107	119,639	(9,028)	52	1,000,391
Balance at the end of current period	192,500	39,243	231,743	12,658	395	8,160,321

	Shareholders' equity						
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at the beginning of current period	2,907,584	3,024,300	1,986,456	(2,818)	7,915,523		
Changes of items during period							
Issuance of new shares	14,286	14,286			28,573		
Purchase of shares of consolidated subsidiaries		(3,400)			(3,400)		
Dividends of surplus			(304,064)		(304,064)		
Change of scope of equity method			(76,558)		(76,558)		
Profit attributable to owners of parent			1,579,410		1,579,410		
Purchase of treasury shares				(941,660)	(941,660)		
Net changes of items other than shareholders' equity							
Total changes of items during period	14,286	10,886	1,198,788	(941,660)	282,301		
Balance at the end of current period	2,921,871	3,035,187	3,185,245	(944,478)	8,197,824		

	Accumu	lated other comprehensive	e income		Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Subscription rights to shares		
Balance at the beginning of current period	192,500	39,243	231,743	12,658	395	8,160,321
Changes of items during period						
Issuance of new shares						28,573
Purchase of shares of consolidated subsidiaries						(3,400)
Dividends of surplus						(304,064)
Change of scope of equity method						(76,558)
Profit attributable to owners of parent						1,579,410
Purchase of treasury shares						(941,660)
Net changes of items other than shareholders' equity	570,340	(2,417)	567,922	(7,946)	33,996	593,972
Total changes of items during period	570,340	(2,417)	567,922	(7,946)	33,996	876,273
Balance at the end of current period	762,840	36,826	799,666	4,712	34,392	9,036,595

	(Unit:Thousands of)					
	FY2014	FY2015				
Items of an account	(April 1,2014 to March 31,2015)	(April 1,2015 to March 31,2016)				
	Amount	Amount				
Cash flows from operating activities	7	7.1110.111				
Income before income taxes	547,167	1,913,027				
Depreciation	56,426	75,518				
Amortization of goodwill	2,362	54,558				
Increase (decrease) in allowance for doubtful accounts	1,299	(259)				
Increase (decrease) in provision for point card certificates	(8,512)	(5,999)				
Interest and dividend income	(3,206)	(5,703)				
Interest expenses	1,468	1,477				
Share of (profit) loss of entities accounted for using equity method	(253,567)	(162,417)				
Loss (gain) on valuation of investment securities	(233,307)	42,941				
Loss (gain) on sales of shares of subsidiaries and associates	(19,049)	(360,244)				
Loss on liquidation of subsidiaries and associates	37,997	19,882				
Decrease (increase) in notes and accounts receivable - trade	(388,097)	(516,417)				
Decrease (increase) in investment securities for sale	(12,330)	(351,186)				
	455,014	445,108				
Increase (decrease) in notes and accounts payable - trade Other, net	141,324	(205,601)				
Subtotal	558,298	944,682				
Interest and dividend income received	3,102	6,309				
	(1,569)	(1,475)				
Interest expenses paid						
Income taxes paid	(46,880)	(123,538)				
Net cash provided by (used in) operating activities	512,949	825,978				
Cash flows from investing activities	(7,000,000)	(6 500 000)				
Payments into time deposits	(7,000,000)	(6,500,000)				
Proceeds from withdrawal of time deposits	6,200,000	7,100,000				
Purchase of property, plant and equipment	(4,343)	(117,730)				
Purchase of intangible assets	(47,130)	(102,416)				
Purchase of investment securities	(481,613)	(30,000)				
Proceeds from sales of investment securities	430,556	422.200				
Proceeds from sales of shares of subsidiaries and associates	23,430	433,280				
Purchase of investments in subsidiaries resulting change in scope of consolidation	(40.245)	(389,747)				
Payments for lease and guarantee deposits	(49,215)	(04.000)				
Other, net	(4,313)	(24,068)				
Net cash provided by (used in) investing activities	(932,628)	369,317				
Cash flows from financing activities	(500)					
Repayments of long-term loans payable	(530)	- 00.074				
Proceeds from issuance of subscription rights to share	406,285	22,371				
Payments of money hold in trust for purchase of treasury stock	-	(1,503,240)				
Proceeds from money held in trust for purchase of treasury stock		307,418				
Cash dividends paid	(46,265)	(300,559)				
Other, net	4,592	(3,400)				
Net cash provided by (used in) financing activities	364,081	(1,477,410)				
Effect of exchange rate change on cash and cash equivalents	38,520	(5,164)				
Net increase (decrease) in cash and cash equivalents	(17,076)	(287,279)				
Cash and cash equivalents at the beginning of the period	2,496,046	2,478,970				
Cash and cash equivalents at the end of the period	2,478,970	2,191,691				