

3. Forecasts of consolidated results of operations for FY2021

(Percentages are shown as year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Net income per share
	Mil.¥	%	Mil.¥	%	Mil.¥	%	Mil.¥	%	¥
FY2021	13,000	—	5,700	—	5,700	—	3,900	—	186.00

(Note) Revisions of the forecasts of consolidated results since the latest announcement : No

Due to the adoption of ASBJ Statement No. 29 “Accounting Standard for Revenue Recognition” in the FY2021, this Forecasts of consolidated results of operations for FY2021 is presented based on the figures after the application of ASBJ Statement No. 29. Year-on-year percentage changes are not presented because the Company expects a significant impact on the figures and it is not appropriate to compare that for the FY2021 with that for the FY2020.

* Notes

(1) Significant changes in scope of consolidation : No

(2) Application of particular accounts procedures to the preparation of quarterly consolidated financial statement : No

(3) Changes in accounting policies and changes or restatement of accounting estimates

① Changes in accounting policies caused by revision of accounting standards : Yes

② Changes in accounting policies other than ① : No

③ Changes in accounting estimates : No

④ Restatement : No

(4) Number of shares issued (common stock)

① Number of shares issued at end of period (including treasury stock)

1 st Quarter of FY2021	22,471,845	23,671,845 shares	FY2020	23,671,845 shares
1 st Quarter of FY2021	910,166	1,823,066 shares	FY2020	1,823,066 shares
1 st Quarter of FY2021	21,741,425	22,181,652 shares	1 st Quarter of FY2020	22,348,800 shares

② Number of shares of treasury stock at end of period

③ Number of average shares outstanding during the term

* This consolidated quarterly financial report is not subject to a quarterly review by certified public accountants or an auditing firm.

* Note to forecasts on the consolidated results of operations and other items

The video of the financial results briefing for the 1st quarter of FY2021 will be delivered to institutional investors and analysts via the Company’s website. The materials used in this video will be posted on the website.

UNITED Consolidated Financial Statements

(1) UNITED Consolidated Balance Sheets
for the 1st Quarter of FY2021

(Unit : Thousands of Yen)

Items of an account	FY2020 (As of March 31, 2021)	1st Quarter of FY2021 (As of June 30, 2021)
	Amount	Amount
Assets		
Current assets		
Cash and deposits	13,774,158	13,454,075
Accounts receivable - trade	1,129,094	1,103,114
Operational investment securities	30,953,854	32,804,976
Inventories	35,019	40,882
Other	228,738	870,008
Allowance for doubtful accounts	(5,193)	(4,122)
Total current assets	46,115,671	48,268,934
Non-current assets		
Property, plant and equipment	327,246	318,426
Intangible assets		
Goodwill	-	291,397
Other	229,447	228,707
Total intangible assets	229,447	520,104
Investments and other assets	683,735	706,024
Total non-current assets	1,240,429	1,544,555
Total assets	47,356,100	49,813,490
Liabilities		
Current liabilities		
Accounts payable - trade	609,706	657,147
Short-term loans payable	100,000	100,000
Current portion of long-term borrowings	71,040	74,140
Accounts payable - other	1,415,648	988,675
Other	918,455	784,515
Total current liabilities	3,114,850	2,604,479
Non-current liabilities		
Long-term loans payable	107,300	106,440
Deferred tax liability	8,098,955	8,647,111
Total non-current liabilities	8,206,255	8,753,551
Total liabilities	11,321,106	11,358,030
Net assets		
Shareholders' equity		
Capital stock	2,923,019	2,923,019
Capital surplus	2,332,513	604,719
Retained earnings	14,607,662	16,217,476
Treasury shares	(2,638,347)	(1,308,694)
Total shareholders' equity	17,224,847	18,436,521
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	18,571,825	19,768,695
Foreign currency translation adjustment	(7,634)	(7,664)
Total accumulated other comprehensive income	18,564,190	19,761,031
Subscription rights to shares	245,955	257,907
Total net assets	36,034,994	38,455,459
Total liabilities and net assets	47,356,100	49,813,490

(2) UNITED Consolidated Statements of Income
for the 1st Quarter of FY2021

(Unit : Thousands of Yen)

Items of an account	1st Quarter of FY2020 (April 1, 2020 to June 30, 2020)	1st Quarter of FY2021 (April 1, 2021 to June 30, 2021)
	Amount	Amount
Net sales	7,994,923	4,752,834
Cost of sales	1,866,778	1,101,782
Gross profit	6,128,144	3,651,051
Selling, general and administrative expenses	827,239	647,706
Operating income	5,300,905	3,003,345
Non-operating income		
Interest income	-	4
Share of profit of entities accounted for using equity method	-	9,709
Other	6,251	971
Total non-operating income	6,251	10,685
Non-operating expenses		
Interest expenses	1,036	553
Share of loss of entities accounted for using equity method	1,525	-
Foreign exchange losses	949	265
Loss on valuation of crypto assets	-	4,962
Other	510	144
Total non-operating expenses	4,021	5,925
Ordinary income	5,303,135	3,008,105
Extraordinary income		
Gain on reversal of share acquisition rights	8,673	-
Total extraordinary income	8,673	-
Extraordinary losses		
Loss on retirement of non-current assets	3,211	-
Total extraordinary losses	3,211	-
Income before income tax	5,308,597	3,008,105
Income taxes - current	1,268,322	943,702
Income taxes - deferred	333,622	4,304
Total income taxes	1,601,945	948,007
Net income	3,706,651	2,060,098
Net income attributable to owners of the parent	3,706,651	2,060,098

(3) UNITED Consolidated Statements of Comprehensive Income
for the 1st Quarter of FY2021

(Unit : Thousands of Yen)

Items of an account	1st Quarter of FY2020 (April 1, 2020 to June 30, 2020)	1st Quarter of FY2021 (April 1, 2021 to June 30, 2021)
	Amount	Amount
Net income	3,706,651	2,060,098
Other comprehensive income		
Valuation difference on available-for-sale securities	1,025,030	1,197,328
Deferred gains or losses on hedges	(29,314)	-
Foreign currency translation adjustment	(18)	(29)
Share of other comprehensive income of entities accounted for using equity method	22,101	(458)
Total other comprehensive income	1,017,799	1,196,840
Comprehensive income	4,724,451	3,256,938
Comprehensive income attributable to		
Owners of the parent	4,724,451	3,256,938