

UNITED, Inc.(URL <http://www.united.jp/>)

Financial Highlights of 1st Quarter of Fiscal Year 2014 (April 1, 2014 to June 30, 2014) and 1st Quarter of Fiscal Year 2013 (April 1, 2013 to June 30, 2013)

(1) Consolidated operating result

	Net sales		Operating income		Ordinary income		Net income	
	Mil.¥	%	Mil.¥	%	Mil.¥	%	Mil.¥	%
1st Quarter of FY 2014	2,024	(74.6)	128	—	134	—	81	—
1st Quarter of FY 2013	1,159	(△23.8)	△ 109	—	△ 96	—	△ 97	—

	Earnings per share	Diluted earnings per share
	Yen	Yen
1st Quarter of FY 2014	3.48	3.46
1st Quarter of FY 2013	△ 4.38	—

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Mil.¥	Mil.¥	%
1st Quarter of FY 2014 (As of June 30,2014)	8,932	7,718	86.2
Fiscal Year 2013 (As of March 31,2014)	8,200	7,159	87.0

(Reference) Capital: June 30, 2014: 7,704 million yen March 31, 2014: 7,137 million yen

(3) Dividend per share

Record date	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of period	Annual dividend
	Yen	Yen	Yen	Yen	Yen
Fiscal Year 2013	—	0.00	—	1.00	1.00
Fiscal Year 2014	—	—	—	—	—
Fiscal Year 2014 (expected)	—	—	—	—	—

Note: Revisions of the forecasts of consolidated results since the latest announcement: No

(4) Consolidated earnings forecast for fiscal year ending March 2015 (April 1,2014 to March 31,2015)

The consolidated earnings forecast for this period has not been included due to difficulties conducting reasonable calculations of the earnings forecast.

UNTIED Consolidated Financial Statements
(1) UNTIED Consolidated Balance Sheets

(Unit: Thousands of Yen)

Items of an account	FY2013 (As of March 31, 2014)	1st Quarter of FY2014 (As of June 30, 2014)
	Amount	Amount
Assets		
Current assets		
Cash and deposits	5,096,046	5,138,642
Notes and accounts receivable – trade	1,063,987	1,093,753
Operational investment securities	973,316	1,185,907
Inventories	32,792	55,476
Other	79,082	89,740
Allowance for doubtful accounts	-5,386	-4,785
Total current assets	7,239,839	7,558,734
Non-current assets		
Property, plant and equipment	86,221	82,679
Intangible assets		
Goodwill	3,424	7,247
Other	120,960	122,229
Total intangible assets	124,385	129,476
Investments and other assets		
Investment securities	456,724	881,891
Stocks of subsidiaries and affiliates	194,444	182,133
Other	108,035	112,683
Allowance for doubtful accounts	-9,373	-14,953
Total investments and other assets	749,830	1,161,754
Total non-current assets	960,437	1,373,910
Total assets	8,200,276	8,932,644
Liabilities		
Current liabilities		
Accounts payable – trade	654,441	728,006
Short-term loans payable	100,000	100,000
Current portion of long-term loans payable	530	—
Income taxes payable	37,259	26,133
Provision for point card certificates	45,261	40,533
Other	202,800	319,182
Total current liabilities	1,040,293	1,213,855
Non-current liabilities		
Other	52	56
Total non-current liabilities	52	56
Total liabilities	1,040,346	1,213,912
Net assets		
Shareholders' equity		
Capital stock	2,696,846	2,902,582
Capital surplus	2,813,562	3,019,298
Retained earnings	1,517,697	1,575,817
Treasury shares	-2,310	-2,611
Total shareholders' equity	7,025,796	7,495,087
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	110,968	214,460
Foreign currency translation adjustment	1,135	△5,357
Total accumulated other comprehensive income	112,104	209,102
Subscription rights to shares	21,687	9,813
Minority interests	342	4,728
Total net assets	7,159,930	7,718,732
Total liabilities and net assets	8,200,276	8,932,644

(2)UNITED Consolidated Statements of Income

(Unit:Thousands of Yen)

Items of an account	1st Quarter of FY2013 (April 1,2013 to June 30,2013)	1st Quarter of FY2014 (April 1,2014 to June 30,2014)
	Amount	Amount
Net sales	1,159,285	2,024,173
Cost of sales	871,161	1,464,677
Gross profit	288,124	559,495
Selling, general and administrative expenses	397,216	430,672
Operating income (loss)	-109,092	128,823
Non-operating income		
Interest income	1,221	372
Dividend income	0	0
Share of profit of entities accounted for using equity method	9,790	7,655
Other	1,826	1,156
Total non-operating income	12,838	9,185
Non-operating expenses		
Interest expenses	424	493
Foreign exchange losses	—	1,496
Share issuance cost	—	1,383
Other	135	280
Total non-operating expenses	559	3,655
Ordinary income (loss)	-96,813	134,353
Extraordinary income		
Gain on reversal of subscription rights to shares	—	53
Gain on reversal of asset retirement obligations	8,000	—
Total extraordinary income	8,000	53
Extraordinary losses		
Loss on liquidation of subsidiaries and associates	—	33,056
Office transfer expenses	2,689	—
Total extraordinary losses	2,689	33,056
Income (loss) before income taxes and minority interests	-91,502	101,350
Income taxes – current	7,202	19,850
Total income taxes	7,202	19,850
Income (loss) before minority interests	-98,705	81,500
Minority interests in income (loss)	-794	16
Net income (loss)	-97,911	81,483

(3)UNITED Consolidated Statements of Comprehensive Income

(Unit:Thousands of Yen)

Items of an account	1st Quarter of FY2013 (April 1,2013 to June 30,2013)	1st Quarter of FY2014 (April 1,2014 to June 30,2014)
	Amount	Amount
Income (loss) before minority interests	-98,705	81,500
Other comprehensive income		
Valuation difference on available-for-sale securities	35,250	101,967
Foreign currency translation adjustment	—	-6,493
Share of other comprehensive income of entities accounted for using equity method	-2,616	1,526
Total other comprehensive income	32,634	97,001
Comprehensive income	-66,071	178,501
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	-65,347	178,481
Comprehensive income attributable to minority interests	-723	19