

Consolidated Financial Results(Japanese Accounting Standards) for the 1st Quarter of FY 2015

Company name: UNITED, Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Stock code: 2497
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Scheduled date for filing of securities report: July 31, 2015

Scheduled date of commencement of dividend payment: —

Supplementary documents for quarterly results: YES

Quarterly results briefing: YES (For securities analyst and institutional investors)

(Amounts of less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the 1st Quarter of FY 2015 (April 1, 2015 – June 30, 2015)

(1) Consolidated Results of Operations (Accounting Total)

(Percentages show year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Mil.¥	%	Mil.¥	%	Mil.¥	%	Mil.¥	%
1st Quarter of FY 2015	1,992	△1.6	11	△90.7	22	△83.4	8	△90.2
1st Quarter of FY 2014	2,024	74.6	128	—	134	—	81	—

(Note) Comprehensive income: △20 million yen (- %) for the 1st Quarter of FY 2015
 178 million yen (- %) for the 1st Quarter of FY 2014

	Earnings per share	Diluted earnings per share
	Yen	Yen
1st Quarter of FY 2015	0.34	0.34
1st Quarter of FY 2014	3.48	3.46

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Mil.¥	Mil.¥	%
1st Quarter of FY 2015 (As of June 30, 2015)	9,427	8,080	85.5
Fiscal Year 2014 (As of March 31, 2015)	9,798	8,160	83.1

(Reference) Capital: June 30, 2015: 8,058 million yen March 31, 2015: 8,147 million yen

2. Dividend per share

Record date	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of period	Annual dividend
	Yen	Yen	Yen	Yen	Yen
Fiscal Year 2014	—	1.00	—	4.00	5.00
Fiscal Year 2015	—	—	—	—	—
Fiscal Year 2015 (expected)	—	—	—	—	—

Note: Revisions of the forecasts of consolidated results since the latest announcement: None

3. Consolidated earnings forecast for fiscal year ending March 2016 (April 1, 2015 to March 31, 2016)

(Percentages show year-on-year changes)

	Net sales		Operating income	
	Mil.¥	%	Mil.¥	%
Fiscal Year 2015	11,500~13,500	38.0~62.0	1,500~2,000	304.3~439.1

Note: Revisions of the forecasts of consolidated results since the latest announcement: Yes

***Notes**

- (1) Changes of important subsidiaries during the period
(Changes of specific subsidiaries in accordance with changes in the scope of consolidation):None
- (2) Application of particular accounts procedures to the preparation of quarterly consolidated financial statement:None
- (3) Changes in accounting policies and changes or restatement of accounting estimates
- | | |
|-------------------------------------------------------------------------------|------|
| (i) Changes in accounting policies caused by revision of accounting standard: | Yes |
| (ii) Changes in accounting policies other than (i): | None |
| (iii) Changes in accounting estimates: | None |
| (iv) Restatement: | None |
- (4) Number of shares outstanding (common stock):
- | | |
|------------------------------------------------------------------------------|-------------------|
| (i) Number of shares outstanding at end of period (including treasury stock) | |
| As of June 30, 2015: | 23,642,861 shares |
| As of March 31, 2015: | 23,595,136 shares |
| (ii) Number of treasury stock at end of period | |
| As of June 30, 2015: | 7,311 shares |
| As of March 31, 2015: | 7,311 shares |
| (iii) Average number of shares outstanding during the term | |
| 1st Quarter of FY 2015: | 23,622,638 shares |
| 1st Quarter of FY 2014: | 23,437,510 shares |

***Status of a quarterly review**

- This financial summary does not need to undergo a quarterly review under the Financial Instruments an Exchange Act.
Procedures for a quarterly review of the consolidated financial statements are being followed at the time of the announcement of this financial summary.

***Explanations and other special notes concerning the appropriate use of business performance forecasts**

- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered resonable, and the Company makes no representations as to their achievability. Actual results may differ materially from the forecast depending on a range of factors.
- We will hold a quarterly results briefing for institutional investors and analyst on July 31, 2015.
For material that are distributed in this briefing, it will be posted on our website.

UNTIED Consolidated Financial Statements

(1)UNTIED Consolidated Balance Sheets

(Unit:Thousands of Yen)

Items of an account	FY2014 (As of March 31,2015)	1st Quarter of FY2015 (As of June 30,2015)
	Amount	Amount
Assets		
Current assets		
Cash and deposits	5,878,970	5,588,348
Notes and accounts receivable – trade	1,452,054	1,217,244
Operational investment securities	1,718,220	1,711,507
Inventories	45,212	60,989
Other	115,322	128,156
Allowance for doubtful accounts	-6,686	-4,701
Total current assets	9,203,094	8,701,545
Non-current assets		
Property, plant and equipment	76,253	170,489
Intangible assets		
Goodwill	5,428	54,018
Other	110,960	119,184
Total intangible assets	116,389	173,203
Investments and other assets	403,084	382,044
Total non-current assets	595,727	725,737
Total assets	9,798,822	9,427,282
Liabilities		
Current liabilities		
Accounts payable – trade	1,109,457	955,397
Short-term loans payable	100,000	100,000
Income taxes payable	99,821	34,649
Provision for point card certificates	36,748	28,290
Other	292,472	228,413
Total current liabilities	1,638,500	1,346,750
Total liabilities	1,638,500	1,346,750
Net assets		
Shareholders' equity		
Capital stock	2,907,584	2,918,078
Capital surplus	3,024,300	3,034,794
Retained earnings	1,986,456	1,900,115
Treasury shares	-2,818	-2,818
Total shareholders' equity	7,915,523	7,850,170
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	192,500	168,219
Foreign currency translation adjustment	39,243	40,158
Total accumulated other comprehensive income	231,743	208,377
Subscription rights to shares	12,658	6,718
Non-controlling interests	395	15,264
Total net assets	8,160,321	8,080,532
Total liabilities and net assets	9,798,822	9,427,282

(2)UNITED Consolidated Statements of Income

(Unit:Thousands of Yen)

Items of an account	1st Quarter of FY2014 (April 1,2014 to June 30,2014)	1st Quarter of FY2015 (April 1,2015 to June 30,2015)
	Amount	Amount
Net sales	2,024,173	1,992,609
Cost of sales	1,464,677	1,471,740
Gross profit	559,495	520,868
Selling, general and administrative expenses	430,672	508,886
Operating income	128,823	11,981
Non-operating income		
Interest income	372	784
Dividend income	0	1
Share of profit of entities accounted for using equity method	7,655	7,983
Other	1,156	2,981
Total non-operating income	9,185	11,751
Non-operating expenses		
Interest expenses	493	367
Foreign exchange losses	1,496	613
Share issuance cost	1,383	—
Other	280	480
Total non-operating expenses	3,655	1,461
Ordinary income	134,353	22,272
Extraordinary income		
Gain on sales of shares of subsidiaries and associates	—	60,713
Gain on reversal of subscription rights to shares	53	872
Total extraordinary income	53	61,585
Extraordinary losses		
Loss on retirement of non-current assets	—	199
Loss on liquidation of subsidiaries and associates	33,056	18,671
Office transfer expenses	—	995
Total extraordinary losses	33,056	19,866
Income before income taxes and minority interests	101,350	63,991
Income taxes – current	19,850	26,533
Income taxes – deferred	—	34,106
Total income taxes	19,850	60,640
Profit	81,500	3,350
Profit (loss) attributable to non-controlling interests	16	–4,659
Profit attributable to owners of parent	81,483	8,010

(3)UNITED Consolidated Statements of Comprehensive Income

(Unit:Thousands of Yen)

Items of an account	1st Quarter of FY2014 (April 1,2014 to June 30,2014)	1st Quarter of FY2015 (April 1,2015 to June 30,2015)
	Amount	Amount
Profit	81,500	3,350
Other comprehensive income		
Valuation difference on available-for-sale securities	101,967	-25,799
Foreign currency translation adjustment	-6,493	915
Share of other comprehensive income of entities accounted for using equity method	1,526	1,526
Total other comprehensive income	97,001	-23,356
Comprehensive income	178,501	-20,005
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	178,481	-15,355
Comprehensive income attributable to non-controlling interests	19	-4,650